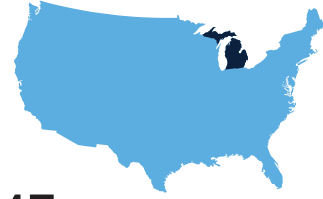




REALTRENDS | SPONSORED BY ADWERX

AMERICA'S BEST
REAL ESTATE PROFESSIONALS

Nearly 14,000 U.S. real estate sales associates from every state are featured. To be included in the ranking, agents must have closed at least 50 transactions or \$20 million in closed sales volume in 2017. Teams must have closed 75 transaction sides or \$30 million in closed sales volume in 2017. All production numbers are independently verified by a third-party to ensure accuracy and report integrity.



INDIVIDUAL RANKINGS BY VOLUME

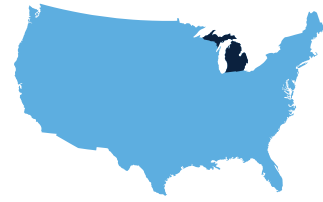
1	Kathy Broock Ballard	Max Broock	Birmingham	\$113,270,719.00
4	Matt Dejanovich	Real Estate One	Ann Arbor	\$46,889,366.31
6	Chris Pero	Max Broock	Birmingham	\$44,794,813.25
7	Tom Zibkowski	Realty Executives Midwest	Shelby Twp	\$43,381,927.00
11	Christian Grothe	Max Broock	Birmingham	\$34,920,204.88
15	Linda Schaub	Real Estate One	Traverse City	\$30,057,223.25
16	Karen Wilson	Real Estate One	Troy	\$28,874,646.63
18	Robert Campbell	Max Broock	Birmingham	\$27,982,300.31
24	Jack Butris	Real Estate One	Troy	\$23,878,700.00
25	Caron Koteles Riha	Real Estate One	Rochester	\$23,166,583.00
28	Jan Hays	Max Broock	Birmingham	\$22,338,841.94
32	Mike Fayz	Real Estate One	Dearborn Hts	\$21,342,133.00
38	Sara Storch-Lipnitz	Max Broock	Birmingham	\$20,844,216.63
40	Rich Taylor	Reinhart	Chelsea	\$20,792,350.00
41	Janet McAllister	Reinhart	Ann Arbor	\$20,727,991.00



— REALTRENDS | SPONSORED BY ADWERX —

AMERICA'S BEST
REAL ESTATE PROFESSIONALS

Nearly 14,000 U.S. real estate sales associates from every state are featured. To be included in the ranking, agents must have closed at least 50 transactions or \$20 million in closed sales volume in 2017. Teams must have closed 75 transaction sides or \$30 million in closed sales volume in 2017. All production numbers are independently verified by a third-party to ensure accuracy and report integrity.



INDIVIDUAL RANKINGS BY SIDES

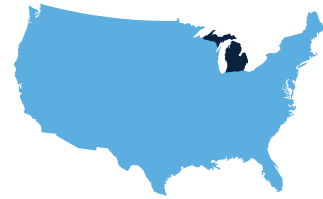
10	Kathy Broock Ballard	Max Broock	Birmingham	136.03
14	Mike Fayz	Real Estate One	Dearborn Hts	133.50
15	Tom Zibkowski	Realty Executives Midwest	Shelby Twp	129.25
17	Linda Schaub	Real Estate One	Traverse City	122.25
26	Chris Pero	Max Broock	Birmingham	109.00
26	Lori Stephan	Real Estate One	Alpena	109.00
30	Matt Dejanovich	Real Estate One	Ann Arbor	105.25
33	Christian Grothe	Max Broock	Birmingham	104.00
36	T.J. Francisco Jr.	Real Estate One	Fraser	100.26
39	Jan Hays	Max Broock	Birmingham	94.00
54	Caron Koteles Riha	Real Estate One	Rochester	88.00
61	Michelle Maidens	Real Estate One	Cadillac	86.90
83	Melinda Nagler	Max Broock	Bloomfield Hills	76.75
84	Robert Campbell	Max Broock	Birmingham	75.40
90	Karen Wilson	Real Estate One	Troy	74.00
92	Vicki Ashton-Henrixson	Real Estate One	Southgate	73.00
92	Bruce Maxson	Reinhart	Chelsea	73.00
107	Rick Taylor	Reinhart	Chelsea	71.00
154	Walt Mann	Real Estate One	Bellaire	63.50
161	Tyler Weston	Real Estate One	Ypsilanti	62.50
169	Bob Bailey	Real Estate One	Bellaire	61.75
172	Debra Hall	Real Estate One	Traverse City	61.00
181	Alex Lauer	Real Estate One	West Bloomfield	60.45
182	Dewayne Kirkman	Real Estate One	Traverse City	60.00
182	Jennifer Toomajian	Real Estate One	Troy	60.00
188	Nadia Dalou	Real Estate One	West Bloomfield	59.00
192	Janet McAllister	Reinhart	Ann Arbor	58.00
192	Nick McCombs	Max Broock	Birmingham	58.00
202	Debbie L Bourdon	Real Estate One	Dexter	57.00
202	Bella Brookenthal	Real Estate One	West Bloomfield	57.00
216	Cindy Glahn	Real Estate One	Dexter	56.00
222	Lora Kazanjian	Max Broock	Birmingham	55.98
238	Derek Bauer	Real Estate One	South Lyon	54.25
239	Janel Brown	Real Estate One	Traverse City	54.20
240	Linda Novak	Max Broock	Birmingham	54.00
264	Mark Riegal	Real Estate One	Plymouth	52.00
280	Pam Hicks	Real Estate One	Plymouth	51.00
280	Michelle Vedder	Real Estate One	Brighton	51.00



REALTRENDS | SPONSORED BY ADWERX

AMERICA'S BEST
REAL ESTATE PROFESSIONALS

Nearly 14,000 U.S. real estate sales associates from every state are featured. To be included in the ranking, agents must have closed at least 50 transactions or \$20 million in closed sales volume in 2017. Teams must have closed 75 transaction sides or \$30 million in closed sales volume in 2017. All production numbers are independently verified by a third-party to ensure accuracy and report integrity.



TEAM RANKINGS BY SIDES

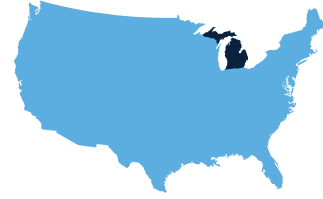
25	MRG Realtors	Real Estate One	Troy	246.75
32	Nancy Bishop	Reinhart	Ann Arbor	204.25
47	Elizabeth Brien	Reinhart	Ann Arbor	177.25
48	The Grostick Team	Real Estate One	Milan	172.55
53	Klink & Associates	Reinhart	Chelsea	165.00
59	Ewing Professionals	Reinhart	Ann Arbor	157.00
64	Brent Flewelling	Reinhart	Ann Arbor	150.25
89	Linda Rea Team	Real Estate One	Rochester	125.25
90	The Justen and Jeniece Team	Real Estate One	West Bloomfield	125.05
92	Melanie Bishop & Noah Cohen	Max Broock	Bloomfield Hills	123.50
95	Matt Praet Team	Real Estate One	Clinton Twp	121.15
105	Lisa Stelter	Reinhart	Ann Arbor	115.00
108	Dick Mattie	Reinhart	Ann Arbor	114.00
113	The Jon Zickert Group	Real Estate One	Beulah	112.25
117	The Mirolli Group	Real Estate One	Clarkston	109.75
118	Cheryl Clossick	Real Estate One	Saline	109.30
139	Tom Figlan	Advantage	Chesterfield	94.50
142	Liz in Detroit	Real Estate One	Dearborn	94.00
145	The Torrey Team	Real Estate One	Clarkston	93.75
146	Alex Nugent Team	Real Estate One	Troy	93.25
147	The Jean Team	Reinhart	Ann Arbor	93.00
161	Pat Lotz Team	Real Estate One	Brighton	87.50
170	Cooper Glass Homes	Max Broock	Birmingham	84.00
185	The Caira Team	Advantage	Chesterfield	78.27
188	Rob Harrell Team	Real Estate One	Commerce	77.00
192	Tom Stachler	Real Estate One	Ann Arbor	76.40



REALTRENDS | SPONSORED BY ADWERX

AMERICA'S BEST
REAL ESTATE PROFESSIONALS

Nearly 14,000 U.S. real estate sales associates from every state are featured. To be included in the ranking, agents must have closed at least 50 transactions or \$20 million in closed sales volume in 2017. Teams must have closed 75 transaction sides or \$30 million in closed sales volume in 2017. All production numbers are independently verified by a third-party to ensure accuracy and report integrity.



TEAM RANKINGS BY VOLUME

8	Nancy Bishop	Reinhart	Ann Arbor	\$90,575,522.00
9	Elizabeth Brien	Reinhart	Ann Arbor	\$86,342,824.00
22	Melanie Bishop & Noah Cohen	Max Broock	Bloomfield Hills	\$52,636,247.71
27	Brent Flewelling	Reinhart	Ann Arbor	\$50,112,269.00
28	Ewing Professionals	Reinhart	Ann Arbor	\$48,560,866.00
31	MRG Realtors	Real Estate One	Troy	\$45,840,998.35
33	Lisa Stelter	Reinhart	Ann Arbor	\$44,921,897.00
35	Linda Rea Team	Real Estate One	Rochester	\$44,597,907.50
49	Klink & Associates	Reinhart	Chelsea	\$39,114,656.00
58	The Jean Team	Reinhart	Ann Arbor	\$35,536,628.00
69	Jeff and Matt Barker	Max Broock	Birmingham	\$30,450,016.81